"Opportunities don't happen. You create them."
~Chris Grosser

CONTACT US

Boutique Travel Services

careers@boutiquetravelservices.com
www.boutiquetravelservices.com/careers
1-866-247-8123
Head Office: Hamilton, ON

How to

BECOME AN INDEPENDENT TRAVEL ADVISOR

with

Boutique
TRAVEL SERVICES

WWW.BOUTIQUETRAVELSERVICES.COM/CAREERS

Our Mission

Is to be Canada's leading boutique-style host travel agency through our focused dedication to the valued clients and to our team of travel entrepreneurs. We provide the necessary tools to quote, book and serve enriched travel experiences. We help our independent contractors truly excel in their travel businesses with training, marketing, and business coaching support plus the benefits of being a tight-knit community with leads, competitive commission rates, and exclusive technologies that will increase profitability and ease the work-load.

Our Services

Providing The Tools To Book Travel

At Boutique Travel Services, you will receive all of the tools that you need to book travel including industry manuals and contact lists, computer reservation system (CRS) access, use of IATA and TICO numbers, and a branded web-page, phone line and email address if needed.

Travel Entrepreneur Support

You are not alone in your travel business. We are your back-end team supporting you every step along the way including business coaching, mentorship, marketing and accounting assistance, private support group, exclusive intranet with knowledge-base, full training, annual conference and more.

Profitability Focused

We not only help you find and do the job that you love and were born to do, we help you be laser-focused on the profitability of your travel business. This means high commission yields, volume selling and increasing your profit-margins per booking.

Your Success =
Our Success

Commission Tier

Competitive Compensation

Travel agencies earn revenue through commission provided by the travel suppliers including airlines, tour operators, resorts, car rental companies, cruiselines and service fees. As a host travel agency, we split the commission with you based on your total productivity the year before. These tiers are as follows:

TIERS	REVENUE	YOUR COMMISSION
TIER 1	$10,000 - $24,999	65%
TIER 2	$25,000 - $49,999	70%
TIER 3	$50,000 - $74,999	75%
TIER 4	$75,000 - $99,999	80%
TIER 5	$100,000+	85%

*Of the total commission earned from our travel suppliers.

Agency Leads

Unlike other host agencies, we provide quality leads based on your closing ratio. The commission split on these bonus bookings is 50/50 and are quit lucrative adding more to your bottom-line.

Annual Dues

Like all host travel agencies, we have annual dues for our independent contractors to help cover the cost of the software, computer reservation system access, administrative support team and more. Our dues are one of the lowest in the industry at only $495/year or $49/months.

Training Schedule

Our training program for new members takes place every quarter. Please find the schedule below:

Module 1 – Introduction and your tool box
Module 2 – Introduction to the market, destinations and product
Module 3 – Processes: leads, supplier systems, quoting
Module 4 – Everything sales
Module 5 – Client Linq, Travel Posse, Payments, Insurance, Commission
Module 6 – The Success of Marketing your Travel Business

2021 CALENDAR

Summer School Session: July 12, 19, 26, Aug 2, 9, 16
Fall Travel Season: Sept 13, 20, 27, Oct 4, 11, 18

2022 CALENDAR

New Year Session: Jan 10, 17, 24, 31, Feb 7, 14
Spring Into It: Apr 11, 18, 25, May 2, 9, 16

Become a certified Travel Advisor for only $499